

IPH Limited

ABN 49 169 015 838

Appendix 4E – Preliminary Final Report Full year ended 30 June 2016 (“FY16”)

Reporting periods

Current reporting period: Financial year ended 30 June 2016
Previous corresponding period: Financial year ended 30 June 2015

Results for announcement to the market	Change			FY16 \$'000	FY15 \$'000
Revenue from ordinary activities	Up	57.9%	to	140,040	88,716
Profit from ordinary activities after tax attributable to members	Up	27.0%	to	38,843	30,589
Profit for the period attributable to members	Up	27.0%	to	38,843	30,589

Operating Performance

During the financial year the Group has benefitted from the full year contribution of the Fisher Adams Kelly business acquired in the prior year and the acquisition of the Plizeys and Callinans businesses in Australia, as well as the appreciation of the USD.

The Australian IP services businesses delivered a significant growth in the number of applications filed through a combination of organic growth and acquisitions. In Asia, IPH continued to increase patent filings through organic growth and the opening of new offices. In 1HY16 the America Invents Act stimulated growth in overall patent filings in Australia and Asia.

The result includes for the first time the cost of amortising identified intangible assets associated with acquired businesses. This cost was \$3.5M after tax.

Underlying net profit after tax increased by 50.3% to \$46.9M.

The FY16 underlying earnings of the Group have been determined by adding back to statutory earnings amounts eliminating the effect of business acquisition adjustments, business acquisition costs, new business establishment costs, restructuring expenses and non-cash share based payments expenses and in the previous corresponding period to also eliminate the effects of the IPO and restructuring of the Group. The Directors believe these adjustments show the operational results of the Group on the basis of how it has been constituted since the restructuring in late 2014.

For more details please refer to the attached Financial Statements.

Dividends	Amount per Share	Franked amount per Share
<i>Current period</i>		
Final dividend	10.0c	5.0c
Interim dividend	11.0c	8.8c
<i>Previous period</i>		
Final dividend	10.0c	5.0c
Interim dividend	3.5c	2.5c
Record date:	Wednesday 24 August 2016	
Payment date:	Wednesday September 14 2016	
Ex-dividend date:	Tuesday 23 August 2016	

Net tangible assets	FY16	FY15
Net tangible asset backing per share	\$0.15	\$0.00

Control gained over entities

On 30 September 2015, the Group acquired 100% of the ordinary shares of Pizeys Patent & Trade Mark Attorneys Pty Ltd "Pizeys" for a total consideration of \$96,245,000. 6,776,263 shares in IPH were issued as part of the consideration. Pizeys contributed \$15.0M of revenues and \$5.1M of profit after tax to the Group.

On 2 November 2015, the Group acquired 100% of the assets of Callinans Patent and Trade Mark Attorneys "Callinans" for a total consideration of \$9,496,000. 393,392 shares in IPH were issued as part of the consideration.

On 30 June 2016, the Group acquired 100% of the ordinary shares of Cullens Pty Limited and Cullens Services No1 Pty Limited "Cullens" for a total consideration of \$41,934,000. 2,553,630 shares in IPH were issued as part of the consideration.

Loss of control over entities

Not applicable

Dividend re-investment plans

Not applicable for this dividend.

Details of associates and joint venture entities

Not applicable

Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable

Audit review status

Details of audit/review dispute or qualification (if any):

The accounts have been audited with no qualification.

Attachments

Details of attachments (if any):

Preliminary Financial Information is attached.

Signed



Malcolm Mitchell
Group Chief Financial Officer
Sydney

Date: 18 August 2016